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Security News You Can Use

July 2013



# FLAM'S LOCK & KEY

Protecting What **You** Most Value

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Dear Victoria,

We know your time is valuable, but we also know that security is an important topic to you. We'll do our best to keep you informed about current issues in security as well as new products or services that may be helpful to you. We always welcome your feedback or suggestions on the information you need to know.

We appreciate your business and always keep your security at the top of our list. If there is anything that we can do to help you, please don't hesitate to ask.

Protecting What You Most Value,

Victoria & Jack Flam

**Feeling At Home With Security**

eCylinders solve many customer loss and liability issues that have previously been expensive or impractical to remedy. The Grand, located north of Washington, D.C., was looking to upgrade their system to something that could provide audit, scheduling and security. With over 500 units and resident population ranging from 25 to 85 years old, a versatile solution was needed.



The solution, Medeco3 Logic. Medeco3 Logic cylinders provided The Grand everything they were looking for plus a traditional locking key. The residents liked the key better than a fob or a card, as the key made them feel more at home.

eCylinders are uniquely designed to solve the often overlooked security vulnerabilities in today's multifamily housing units because they offer audit, scheduling, the ability to have keys expire, and ease of installation, all while fitting into the facilities budget.

Contact us today for a free demonstration of Medeco eCylinder solutions.

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## Product Spotlight, Mailboxes Services

Did you know Flam's Lock and Key has another division, Delta Mailboxes. Delta Mailboxes carries the largest selection of brands that service residential and commercial mailbox, mail storage box, parcel lockers, and custom boxes. We share this because many people do not know about the upcoming changes in Postal Service delivery.

Pulled from an article by WFPL News, the age-old standoff between mail carrier and *Canis familiaris* could be coming to an end if the latest plan to save the Postal Service goes ahead. The proposal, approved by a House committee, would end door-to-door delivery. Instead, postal carriers would limit their deliveries to curbside (meaning boxes at the end of driveways) or to cluster boxes, a staple of many apartment complexes.

We wanted to remind those that are potentially affected, building owners, property management companies and HOA's, that we carry a unique selection of Vertical 4B+, horizontal mailboxes, 4C mailboxes, CBU pedestals, postal key keepers, directories, and much more which specifically addresses the upcoming change.



If you think you might be affected by the new legislation, give us a call. We can walk you through the process of updating your mailbox needs with one of many products. One of our most popular mailboxes is the USPS approved Vertical Mailboxes.



Our Vertical Mailboxes range from Bommer, Jensen, Auth-Florence, and Salisbury manufactures. Styles and sizes vary from surface mount to recessed from 3 to 7 door per cabinets. Available colors include silver, gold, bronze, or duranotic. Additional features are available such as double wide or slotted doors.

Call us today for a free assessment and recommendation. Or stop by and see us. Remember, we have the largest showroom of mailboxes in Southern California.

*Pulled from [WFPL News](#) article by Scott Neuman.*

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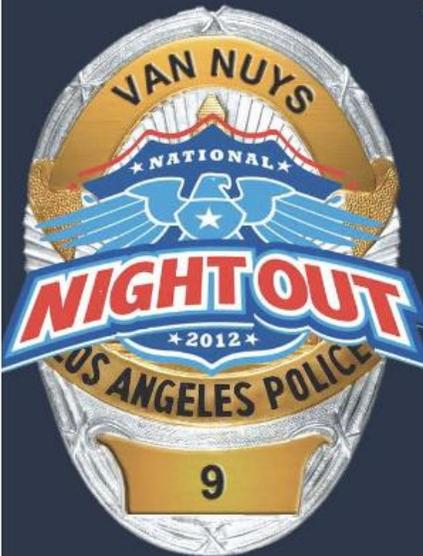
## **Join Us, National Night Out**

Flam's Lock and Key is honored to be invited for the third year in a row by the LAPD to participate in the National Night Out event being held August 6 from 6 to 8 PM. The Block Party is being held at B of A Parking Lot on the Northwest corner of 14701 Venture Blouvard in Sherman Oaks. Join us for free food and activities. Stop our table to see the latest in home and business security.

CAPTAIN PAUL SNELL

DEPUTY CHIEF JORGE VILLEGAS  
COMMANDER SHARON PAPA

CAPTAIN TIA MORRIS




EMERGENCY PREPAREDNESS

29<sup>th</sup> ANNUAL  
**NATIONAL NIGHT OUT**  
*Van Nuys Community Police Station*

**TUESDAY, AUGUST 7<sup>TH</sup>, 2012**  
**6:00 PM TO 9:00 PM**

**Van Nuys Government Center / Erwin Street  
Mall (to the rear of 14410 Sylvan St., Van Nuys)**

**"Take a Stand Against Crime," and join your community police officers, political leaders, friends, neighbors and others at the 29<sup>th</sup> Annual "National Night Out" event.**

- Great food
- Information booths
- Free movie under the stars
- And more!

**For more details please visit:**  
LOS ANGELES POLICE DEPARTMENT  
VAN NUYS COMMUNITY POLICE STATION  
6240 SYLMAR AVENUE, VAN NUYS, CA 91401  
(818) 374-9500  
**IS NOW ON FACEBOOK, TWITTER, NIXLE AND PATCH**  
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VISIT US ONLINE: [www.lapdvannuys.com](http://www.lapdvannuys.com)




**LOCK IT • HIDE IT  
KEEP IT**



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## Ask The Security Expert



Instead of my usual blog post, I want to share a Neighborhood Crime Alert provided by Sherman Oaks LAPPL.

As reported in the Los Angeles Time, data compiled by the LAPD and analyzed by the Times shows that Sherman Oaks and 11 other areas

have experienced a significant rise in violent and property crimes. For the Sherman Oaks area, 47 property crimes were reported for the week of July 14 - July 20, compared with the area's weekly average of 32.6 over the last three months. Click on the map to see where and when these crimes took place.



As your local security professional, we recommend evaluating your security once a year. With the recent rise in crime incidents, we want you to be aware of what's occurring and how we can help. Contact us today for your free security assessment.

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Pulled from [Ask The Security Expert blog](#).

## Celebrating 60 Years - Reacting To The Recession

Despite their overarching success, the recent economic downturn dealt a blow to Flam's Lock and Key, which is essentially a real estate driven business.

"People aren't moving out of commercial buildings, people aren't moving in and out of homes, so there's been a big change," Vikki said.



Fittingly, according to Vikki, it have been customers that have expressed more worry than Flam's has during the recent recession. Fortunately, longevity has equaled financial success for Jack and Vikki, who have traversed the economic downturn with their doubts, but never with an inevitable fear of closing.

"At my age, when I still see a business around that's been in the community a long time, and there's not a lot, there's a sense of relief," Vikki said. "I can't imagine, or I won't allow myself to imagine, Flam's not existing."

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## Change is Happening, Be On The Lookout...

Over the coming month's, Flam's Lock and Key is undergoing a few transformations. Starting this month we are excited to announce the launch of our new Logo, YouTube Channel and LinkedIn Company Page.



Our YouTube channel is designed to provide you the latest in educational videos from our preferred vendors. I encourage you to watch a few and subscribe.



Our LinkedIn Company Page provides short synopsis of our top products and services. Like our Facebook page, we will also post industry tips and facts helping ensure you stay current.

The team is excited about our current and upcoming changes. We look forward to your comments on our transformations.

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