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Security News You Can Use

August 2013



FLAM'S LOCK & KEY

Protecting What **You** Most Value

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Dear Victoria,

We know your time is valuable, but we also know that security is an important topic to you. We'll do our best to keep you informed about current issues in security as well as new products or services that may be helpful to you. We always welcome your feedback or suggestions on the information you need to know.

We appreciate your business and always keep your security at the top of our list. If there is anything that we can do to help you, please don't hesitate to ask.

Protecting What You Most Value,

Victoria & Jack Flam

Peace of Mind with Medeco eCylinder

Residents of retirement communities must adjust to a community where facility maintenance and upkeep are handled as needed and proactively. This requires occasional access to living areas, which can be unsettling to the residents. Medeco eCylinders provide peace of mind to both residents and administrators through availability of access audit records without cumbersome card-access credentials and costly wiring and installations.



Medeco eCylinders are able to provide access audit trails for added accountability and reduced liability. In addition convenient access changes are available for visitors or short term residents all while using a traditional key. Because Medeco eCylinder uses a traditional key, residents feel at home and not like guest in a hotel or hospital.

From circulating staff and residents to patients and visitors, security in retirement facilities is a unique challenge that requires both tight and flexible access control, audit trails, and the flexibility to quickly extend access rights to new staff and administrators as needed. Medeco eCylinder can easily provide facilities with enhanced protection against loss and liability issues by security doors, gates, fences, closets, cabinets, and other areas quickly and completely.



As an authorized Medeco Security Center, we carry the full line of Medeco eCylinder solutions. Contact us today for a free demonstration..

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Product Spotlight, Arrow Revolution Lever Lock



The Arrow Revolution® stand alone touchscreen lock combines the functional elements of a cylindrical lockset with the latest technological designed for electronic aesthetic. Interaction with the lock occurs through a voice guided touch keypad, making day to day use and programming easy. The Revolution® is recommended for healthcare facilities, offices, retail environments, multi-family, hospitality, government facilities, as well as K-12 school environments providing traffic control solution for areas requiring restricted access. All Arrow Revolution® Touchscreen Locks are BHAMA certified Grade 1 products, UL listed for use on 3 hour, A label or lesser doors and ADA compliant.

Electronic Elements Include:

- Interactive voice-guided programming
- Tri-lingual, English/Spanish/French
- Optional hardwire input for 9VDC external power
- Internal power uses 4 AA batteries

- Request to enter (REX) input allows remote access capability
- Silent mode option
- Visual verification of pin code programming
- Feature access through keypad programming, 4-12 digit user pin codes
- Up to 255 unique user codes and 1 master code
- Lockout Mode
- Passage Mode
- Auto Re-Lock

Mechanical Components Include

- Weather Resistant
- Also available in Small Format Interchangeable Core Prep
- Overdrive Freewheeling lever disengages the lever when handle is locked.

Arrow tested the durability of the Revolution product [as seen in this video](#). Contact us today for a free demonstration of the latest in lock technology.

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Coming In October, ASSA ABLOY 's Security Professional Showroom



The Security Professionals Showroom (SPS) is the latest addition to the ASSA ABLOY fleet of mobile innovation showrooms and displays products from 5 different group brands: Adams Rite, Arrow, HES, Medeco, and Securitron. Since its debut in January, the SPS has visited over 50 cities and hosted over 100 events, offering hands-on time with ASSA ABLOY's newest products. What makes the SPS innovated is during the tours, you are able to preview the newest product innovations from ASSA ABLOY including,

- Full suite of Arrow Revolution which are aesthetically pleasing Touch Screen Locks, with voice guided programming
- Arrow levers with classroom intruder function for K12 applications
- Medeco's Smart High Security Solutions with patented key control
- Fire, outdoor, and windstorm rated solutions
- Stand alone Medeco loss and liability products that retrofits existing hardware
- Smart magnalocks with integrated camera and motion detector from Securitron
- New electrification options for aluminum storefront doors by Adams Rite
- ASSA ABOY latest product Aperio which provides real-time wireless access control with audit trail



As an authorized Medeco Security Center, we are excited to have the SPS



at our facility October 24 from 10 AM to 1 PM. Call today to reserve a tour time, stop by on the 24, or Register below. See you on then!



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Ask The Security Expert



This month I wanted to share some security tips posted by fellow MSC Strauss Security Solutions located in Des Moines, Iowa.

Home Security Tips: The Well-Protected Home

There's no way to absolutely burglar-proof your home, but these easy, inexpensive precautions will deter most would-be thieves.

- Do invest in a high quality certified, preferably high security, locks that come from a reputable local security professional.
- Do install a burglar alarm. If you can't afford one, the fake but professional-looking stickers claiming something like "Warning: Protected by Electronic Alarm System" are surprisingly effective. Most burglars want no part of an alarm; there are easier targets all over the place.
- Don't display your name on your mailbox or door. It could give a thief easy access to your telephone number.
- Do keep window-side shrubs trimmed to two or three feet. There's no point in growing easy hiding places near your home.
- Do make sure there's sufficient light outside your home, on all sides. Floodlights are the best bet.
- Don't simply leave all lights on when you're gone-a dead giveaway. Do invest in a timer to turn on lights, have a neighbor do it at intervals, or leave one light on in the kitchen and one in a room that can't be scanned from outside.
- Do either stop delivery of mail and newspapers or have a neighbor pick them up.
- Do use a safe or hide valuables in an unlikely place while you're away-perhaps in the bottom of a child's toy chest, since most burglars don't waste time in what's obviously a child's room.
- Do be wary of strangers who knock and act as if they have the wrong address; they could be checking to see if anyone is home. Talk to your neighbors. If someone has visited several homes in the area, try to give the police a description of the individual, with whatever additional information (car type, etc.) you may have.
- Never purposely confront a burglar. Most will go to great lengths to avoid a confrontation. If you come home and suspect a burglar may be in your

home, go to a neighbor's and call the police. If you accidentally walk in on a thief, leave quickly, if possible, and call for help from next door. When confronted, even a normally passive burglar may fly into a frenzy of fear, and even if he's not armed with a gun or knife, a screwdriver can be a formidable weapon. Leave the heroics to the movies. No one's risking his or her life on the big screen

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Pulled from [Mother Earth News](#).

Celebrating 60 Years - The Future

Retirement is not a thought far from the mind of the city's longest tenured security professionals. "If we had our fantasy right now, like all baby boomers, we would be here by choice," Vikki said. "We're not here by choice now. But if it were by choice, we'd probably still be here three or four days a week."

"We'd like to slow it down a bit," Jack said. "It's only this year that I stopped coming in seven days a week. I want a life, too, and enjoy my senior years with my wife and children."



That slowing down process would not equal the demise of Flam's Lock and Key, but involves a passing of the guard from Jack and Vikki to the employees that they regard as family.

"We are mentoring the next generation of employees that we adore and love and that are careful with our clients," Jack said of his future plans for the shop. "We'd help them get to a point where they could take over the business. But who knows in this environment if that could be. But that would be the best of all scenarios. But no one knows what it's going to be. All I know is no matter what, we'll be here tomorrow."

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Change is Happening, Be On The Lookout...

Over the coming month's, Flam's Lock and Key is undergoing a few transformations. Next month, we are excited to unveil our new website. Don't forget to like us on Facebook to keep up with the latest in security news. The team is excited about our current and upcoming changes. We look forward to your comments on our transformations.

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Flam's Lock & Key, Inc. | 4545 Van Nuys Blvd. | Sherman Oaks | CA | 91403